

Maximizing Foundry Expertise, Exceeding Customer Expectations

EST. IN 1876

Torrance Casting, is a family-owned sand foundry, based in La Crosse, Wisconsin, that employs about 100 individuals and provides diverse process solutions for clients' casting needs.

CHALLENGE

Before implementing Guardian's ERP with MES solution in 2005, Torrance Casting's system was **outdated and inefficient**. Without an option for real-time data capture, Torrance staff members were required to manually capture data themselves, inefficiently using staff resources. This, combined with siloed departments ultimately led to a **lack of visibility, resources and data that inhibited their growth**.

SOLUTION

With the goal of developing more efficient operations, specifically regarding accounting needs, Torrance Casting partnered with Guardian, who stood out as the top ERP choice built specifically for foundries; offering a complete solution that would meet all of Torrance's needs through one system.

The new software bridged the information gap between the front office and the shop floor, allowing Torrance greater invoicing flexibility and higher visibility in all areas. **With integration across all departments and boosted efficiency, Guardian helped take Torrance from disconnected to cohesive.**



We stayed DETERMINED and worked closely with Guardian throughout the implementation process.

And though it was a huge initiative, it was DEFINITELY WORTH IT IN THE END.

- Lisa Smith
Torrance Casting

RESULTS

Since implementing Guardian's solutions, Torrance Casting's entire company is integrated and cohesive. As a company that was in need of connection and efficiency, Guardian helped Torrance implement modules, tactics and solutions that allowed for a smooth transition and implementation process, while bringing the whole Torrance team together.



THE FUTURE

From personalized requests for enhancements to training sessions with the Torrance team, Guardian and Torrance developed a true partnership - a relationship that continues to be strengthened as Torrance works with Guardian to maximize both its foundry expertise and **the power of the Guardian system to help them meet and exceed their goals.**

Guardian has been a very responsive partner; there is a true relationship between our two companies.

WE COULDN'T ASK FOR A BETTER COMPANY.

-Lisa Smith

Guardian Software Systems is a privately held software and services organization and dedicated metal casting provider. With customizable offerings that meet the unique needs of organizations in the metal casting industry throughout the entire production chain, Guardian's Metal Casting ERP with MES software brings the front office and shop floor together. Backed by 30 years of metal casting industry expertise and first-hand experience in over 250 foundries across the world, the Guardian solution provides organizations with a comprehensive view of their business, arming them with the data and visibility to optimize operations, grow beyond existing KPIs and beat the competition.